



**National Student Loan Program**

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## **Woodlee Joins NSLP's Business Development Team**

(June 18, 2002) -- NSLP is pleased to announce that Todd Woodlee has joined NSLP as Regional Director of Business Development. Woodlee will coordinate NSLP's interactions with schools and lenders in the southeast region of the country, including Georgia, Alabama, Kentucky, Tennessee, North Carolina, and South Carolina.



Woodlee has over 11 years of financial aid and student loan marketing experience. Before joining NSLP, Woodlee was Business Development Manager and Assistant Vice President of Sales at Citibank, The Student Loan Corporation, where he was responsible for key schools in the southeast and assisted with the development of online applications, electronic signatures, and PLUS loan enhancements. In addition, he has served in leadership roles in regional and state financial aid organizations including SASFAA and many states throughout the southeast.

Woodlee has presented at numerous national, regional, and state financial aid conferences including NASFAA, SASFAA, and most recently at the Department of Education's Electronic Access Conference. His presentations covered a wide variety of topics such as electronic signatures and other online initiatives, understanding student loan programs and processes, loan consolidation, and default prevention.

"Todd's extensive knowledge and experience in the student loan program will be a great benefit for our clients," said NSLP Vice President Rod Langel. "He understands the needs of schools and lenders, and he'll help us continue our tradition of providing excellent customer service."

NSLP's other Regional Directors of Business Development include Mark Krings, Juan Perez, and Charla Rasmussen. For more information about NSLP's Business Development Team, see the *NSLP Contacts* section of NSLP's website at <http://www.nslp.org/busdev.htm>.

*Headquartered in Lincoln, Nebraska, the National Student Loan Program is a private, nonprofit corporation in its second decade as a student loan guaranty agency. NSLP works with lenders and post-secondary schools across the nation to help students gain access to low-cost student loans. With annual loan guarantees of over \$830 million, NSLP is ranked 7<sup>th</sup> among 36 guaranty agencies in the country, and continues to serve as the designated guaranty agency for Nebraska.*